

KEM PROJECT
Questions and Answers
Funding Opportunity 72052021RFA00008
Amendment 3 – Annex 1
Under APS 7200AA19APS00007

1. **Pregunta:** Los fondos pueden ser utilizados para la compra del terreno?
Respuesta:
No. El alcance, objetivos y actividades ilustrativas del Proyecto Kem no incluyen compra de terrenos o construcciones. Sin embargo, los aplicantes pueden optar por apalancar otros fondos de otros actores para este fin.

2. **Pregunta:** También si se puede utilizar una parte para la construcción de infraestructura?
Respuesta:
Ver respuesta a pregunta 1.

3. **Pregunta:** La otra parte es para desarrollar la capacidad emprendedora en los jóvenes, generación de emprendimientos.
Respuesta: ** no hay ninguna pregunta**

4. **Pregunta:** Puedo comunicarme a algún número telefónico para despejar las dudas?
Respuesta: No. Lamentablemente el tiempo para preguntas caducó el 8 de junio y las mismas solo se reciben a través de el correo electrónico guatemalaproposals@usaid.gov.

5. **Pregunta/Question:**
The main issues from my side concern in particular the Objective 3.
 1. The Addendum asks for providing support to La Ruta or other initiatives.
 - Do these other initiatives have to be already planned, institutionalized and on-going?
 - Or can they be proposed as new initiatives in the Concept Note?
 - In other words, would it be possible to present innovative initiatives that meet the main results of the Addendum (facilitating the dialogue and partnership between different stakeholders) while also responding to the Concept's and the Applicant's strategy, objectives and proposed activities?
Respuesta/Answer: It is expected that these initiatives will come from the GOG (not the applicants). We cannot predict them at this time. At the moment, there is only one: La Ruta. However, other similar initiatives may arrive during the implementation of the project.

6. **Pregunta/Question:**
 2. For what I have understood, the expected results proposed in the Addendum (regarding also the other objectives) are illustrative and proposed results, and not required results.
 - This means that we can propose results different from the one specified in the Call, even though always in compliance with the USAID strategy in developing countries and in Guatemala, enshrined in the various referenced documents. Is that correct?

Respuesta/Answer:

The expected results are not illustrative; they are required. Applicants can propose other additional, complementary results justified in their strategy and conceptual framework.

7. Pregunta/Question:

3. If we decide to give support to La Ruta, and considering that, as an already launched initiative with scheduled lines of work and objectives (as indicated in the Google Drive Folder shared by the Addendum):

- are we asked to cover all those lines of work and projects or can we just focus on some of them, according to our strategy and priorities?
- Moreover, as this initiative is currently unfolding in specific Guatemalan municipalities, are we eventually asked to support the activities in all these municipalities?
- Can we extend to and implement these initiatives in other municipalities, for example those proposed for the realization of the other results, without covering the municipalities targeted by La Ruta?
- Finally, according to the Q&A file, with respect to La Ruta, we are eventually asked to provide logistical support and financial management. My biggest concern here involves the possibility to estimate budget, time schedule and personnel for activities that, as far as we know, do not have a designed schedule of activities. As a consequence, it would be more easy if we were asked to design and propose (and then manage) activities in support of those initiatives, able to respond to La Ruta objectives.

Respuesta/Answer: Applicants don't need to support all the illustrative activities and all the municipalities referred to in La Ruta's informative files. The expectation is that the project can provide logistic and technical support (associated with a Collaborating, Learning and Adapting approach) to La Ruta as a whole and consistent with the strategy proposed in the concept. The detailed geographic coverage and assistance strategy will be better tailored in the co-creation and full-application phases.